Business shall transform changes into innovations and thus into new businesses

Peter Drucker







Understanding and Developing Business Models (ProBM)

No 2016-1-PL01-KA204-026123

OBJECTIVES

The ProBM project strives to provide a common ground for the exchange of experience and know-how between different types of organisations involved in adult and entrepreneurship education, and develop a network for transnational cooperation. The objective of the project is to analyse adults' actual knowledge and skills in the field of business model design and implementation, learn from the experience and good practices from partner countries and design a compendium helpful for future entrepreneurs.

> TARGET GROUPS

- Adults, who want to launch a business activity.
- Unemployed people, who would be interested in launching a business activity.
- Adults, who have already business activity and want to extend their knowledge and skills on business models topic.

PARTNERSHIP

Institute for Sustainable Technologies

— National Research Institute (Poland)



Training 2000 (Italy)

Ljudska Univerza, Zavod za Izobrazevanje in Kulturo, Rogaska Slatina (Slovenia)



Institute of Entrepreneurship Development



GLAFKA s.r.o. (the Czech Republic)



METHODOLOGY

- National curricula on business models
- Other credible educational resources, which concern business models

Knowledge and skills (theory)

Knowledge and skills (practice)

- Crucial / key elements of business models, which are important in companies
- Knowledge and skills in theory and practice
- Key elements of business models

Final questionnaire

COMPENDIUM

- Theoretical part
- Results of the questionnaire
- "Word bank"

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